



Consolidated quarterly balance sheets

(Unit : ¥million)

	03/31/12	09/30/12
<b>Assets</b>		
<b>Current assets</b>		
Cash and deposits	22,398	22,431
Notes and accounts receivable-trade	92,861	88,258
Short-term investment securities	2,000	4,000
Merchandise and finished goods	15,934	18,346
Deferred tax assets	2,444	1,356
Other	3,011	2,897
Allowance for doubtful accounts	(1,154)	(771)
<b>Total current assets</b>	<b>137,495</b>	<b>136,518</b>
<b>Noncurrent assets</b>		
Property, plant and equipment		
Buildings and structures, net	2,880	2,835
Machinery, equipment and vehicles, net	103	102
Tools, furniture and fixtures, net	246	270
Land	7,021	6,008
Other, net	83	320
Total property, plant and equipment	10,334	9,538
Intangible assets	1,286	1,224
Investments and other assets		
Investment securities	5,915	4,902
Claims provable in bankruptcy, claims provable in rehabilitation and o	264	118
Prepaid pension cost	814	574
Deferred tax assets	30	145
Other	1,815	1,935
Allowance for doubtful accounts	(398)	(251)
Total investments and other assets	8,442	7,426
<b>Total noncurrent assets</b>	<b>20,064</b>	<b>18,189</b>
<b>Total assets</b>	<b>157,560</b>	<b>154,707</b>



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**Liabilities**

**Current liabilities**

Notes and accounts payable-trade	94,504	95,077
Short-term loans payable	5,189	4,112
Income taxes payable	3,297	810
Provision for bonuses	2,296	2,246
Other	7,022	6,495
Total current liabilities	112,310	108,741

**Noncurrent liabilities**

Long-term loans payable	322	238
Provision	100	109
Deferred tax liabilities	262	35
Other	1,048	794
Total noncurrent liabilities	1,733	1,177

**Total liabilities**

**114,044      109,919**

**Net assets**

**Shareholders' equity**

Capital stock	7,909	7,909
Capital surplus	6,081	6,081
Retained earnings	31,109	33,723
Treasury stock	(16)	(16)
Total shareholders' equity	45,084	47,698

**Accumulated other comprehensive income**

Valuation difference on available-for-sale securities	767	88
Deferred gains or losses on hedges	27	(50)
Foreign currency translation adjustment	(2,411)	(3,000)
Total accumulated other comprehensive income	(1,616)	(2,962)

**Minority interests**

**48      52**

**Total net assets**

**43,515      44,788**

**Total liabilities and net assets**

**157,560      154,707**



(Unit : ¥million)

**Consolidated quarterly statements of (comprehensive) income**  
*Consolidated quarterly statements of (comprehensive) income*

	from:2011/04/01 to:2011/09/30	from:2012/04/01 to:2012/09/30
<b>Net sales</b>	<b>181,012</b>	<b>187,361</b>
<b>Cost of sales</b>	<b>157,522</b>	<b>163,801</b>
<b>Gross profit</b>	<b>23,489</b>	<b>23,560</b>
<b>Selling, general and administrative expenses</b>	18,113	18,179
<b>Operating income</b>	<b>5,376</b>	<b>5,380</b>
<b>Non-operating income</b>		
Interest income	667	687
Dividends income	57	62
Gain on valuation of derivatives	68	144
Other	155	160
Total non-operating income	949	1,054
<b>Non-operating expenses</b>		
Interest expenses	713	697
Other	35	96
Total non-operating expenses	749	793
<b>Ordinary income</b>	<b>5,575</b>	<b>5,641</b>
<b>Extraordinary income</b>		
Gain on sales of noncurrent assets	0	1
Other	-	1
Total extraordinary income	0	3
<b>Extraordinary loss</b>		
Loss on sales of noncurrent assets	0	153
Loss on retirement of noncurrent assets	2	2
Impairment loss	22	-
Loss on valuation of investment securities	69	84
Other	0	-
Total extraordinary losses	94	239
Income before income taxes and minority interests	5,482	5,404
Income taxes-current	2,181	865
Income taxes-deferred	(18)	1,169
Total income taxes	2,162	2,034
Income before minority interests	3,319	3,370
Minority interests in income	9	6
<b>Net income</b>	<b>3,309</b>	<b>3,364</b>

*Consolidated quarterly statements of comprehensive income*

	from:2011/04/01 to:2011/09/30	from:2012/04/01 to:2012/09/30
Income before minority interests	3,319	3,370
Other comprehensive income		
Valuation difference on available-for-sale securities	(522)	(678)
Deferred gains or losses on hedges	(108)	(78)
Foreign currency translation adjustment	(848)	(591)
Total other comprehensive income	(1,478)	(1,347)
Comprehensive income	1,840	2,022
Comprehensive income attributable to		
Comprehensive income attributable to owners of the	1,833	2,018
Comprehensive income attributable to minority inter	7	4



Consolidated quarterly statements of cash flows (Unit : ¥million)

	from:2011/04/01 to:2011/09/30	from:2012/04/01 to:2012/09/30
<b>Net cash provided by (used in) operating activities</b>		
Income before income taxes and minority interests	5,482	5,404
Depreciation and amortization	429	442
Impairment loss	22	-
Increase (decrease) in allowance for doubtful accounts	(47)	(512)
Increase (decrease) in other provision	(140)	(30)
Decrease (increase) in prepaid pension costs	221	237
Interest and dividends income	(725)	(749)
Interest expenses	713	697
Foreign exchange losses (gains)	(19)	0
Loss (gain) on valuation of investment securities	69	84
Loss on retirement of property, plant and equipment and intangible assets	2	2
Loss (gain) on sales of property, plant and equipment and intangible assets	0	151
Decrease (increase) in notes and accounts receivable-trade	2,468	4,256
Decrease (increase) in inventories	(5,620)	(2,676)
Increase (decrease) in notes and accounts payable-trade	1,767	958
Other, net	640	(338)
Subtotal	<u>5,262</u>	<u>7,926</u>
Income taxes paid	<u>(2,602)</u>	<u>(3,427)</u>
Net cash provided by (used in) operating activities	<u>2,659</u>	<u>4,499</u>
<b>Net cash provided by (used in) investing activities</b>		
Payments into time deposits	(12)	(15)
Proceeds from withdrawal of time deposits	164	33
Purchase of investment securities	(111)	(155)
Proceeds from sales of investment securities	0	12
Payments of loans receivable	(45)	(43)
Collection of loans receivable	17	12
Purchase of property, plant and equipment and intangible assets	(336)	(760)
Proceeds from sales of property, plant and equipment and intangible assets	2	967
Interest and dividends income received	723	741
Other, net	63	(162)
Net cash provided by (used in) investing activities	<u>466</u>	<u>630</u>
<b>Net cash provided by (used in) financing activities</b>		
Net increase (decrease) in short-term loans payable	(1,003)	(1,069)
Repayment of long-term loans payable	(19)	(89)
Cash dividends paid	(656)	(750)
Interest expenses paid	(711)	(694)
Net cash provided by (used in) financing activities	<u>(2,390)</u>	<u>(2,604)</u>
Effect of exchange rate change on cash and cash equivalents	<u>(621)</u>	<u>(474)</u>
Net increase (decrease) in cash and cash equivalents	<u>114</u>	<u>2,051</u>
Cash and cash equivalents at beginning of period	<u>23,772</u>	<u>24,358</u>
Increase in cash and cash equivalents from newly consolidated subsidiary	644	-
<b>Cash and cash equivalents at end of period</b>	<u><b>24,530</b></u>	<u><b>26,409</b></u>