

## Consolidated quarterly balance sheets

(Unit : ¥million)

| Assets           Current assets         14,127         12,329           Notes and accounts receivable-trade         84,971         67,347           Short-term investment securities         2,000         4,014           Merchandise and finished goods         12,410         10,851           Deferred tax assets         1,069         748           Other         2,356         1,497  | TAMAZEN  | 12/31/10  | 03/31/10 |
|--|--|-----------|----------|
| Cash and deposits         14,127         12,329           Notes and accounts receivable-trade         84,971         67,347           Short-term investment securities         2,000         4,014           Merchandise and finished goods         12,410         10,851           Deferred tax assets         1,069         748           Other         2,356         1,497           Allowance for doubtful accounts         (853)         (850)           Total current assets         116,083         95,938           Noncurrent assets         107         127           Tools, furniture and equipment         107         127           Tools, furniture and fixtures, net         107         132           Land         7,884         7,896           Other, net         97         93           Total property, plant and equipment         12,051         12,322           Intangible assets         1   | Assets   | 1-10-11-1 |          |
| Notes and accounts receivable-trade         84,971         67,347           Short-term investment securities         2,000         4,014           Merchandise and finished goods         12,410         10,851           Deferred tax assets         1,069         748           Other         2,356         1,497           Allowance for doubtful accounts         (853)         (850)           Total current assets         116,083         95,938           Noncurrent assets         107         127           Tools, furniture and equipment         107         127           Tools, furniture and fixtures, net         97         93           Total property, plant and equipment         12,051         12,322           Intage interpretable in tank tures, net         12,051         12,322      <  | Current assets   |           |          |
| Short-term investment securities         2,000         4,014           Merchandise and finished goods         12,410         10,851           Deferred tax assets         1,069         748           Other         2,356         1,497           Allowance for doubtful accounts         (853)         (850)           Total current assets         116,083         95,938           Noncurrent assets         1107         127           Machinery, equipment and equipment         107         127           Tools, furniture and fixtures, net         107         132           Land         7,884         7,896           Other, net         97         93           Total property, plant and equipment         12,051         12,322           Intangible assets         6,269         7,144           Long-term loans receivable         17 <td>Cash and deposits</td> <td>14,127</td> <td>12,329</td>                        | Cash and deposits  | 14,127    | 12,329   |
| Merchandise and finished goods       12,410       10,851         Deferred tax assets       1,069       748         Other       2,356       1,497         Allowance for doubtful accounts       (853)       (850)         Total current assets       116,083       95,938         Noncurrent assets       Property, plant and equipment       3,854       4,071         Buildings and structures, net       107       127         Tools, furniture and fixtures, net       107       132         Land       7,884       7,896         Other, net       97       93         Total property, plant and equipment       12,051       12,322         Intangible assets       1,295       1,636         Investments and other assets       1,295       1,636         Investment securities       6,269       7,144         Long-term loans receivable       17       32         Claims provable in bankruptcy, claims provable in rehabilitation and other       438       475         Prepaid pension cost       1,352       1,659         Deferred tax assets       23       21         Other       1,672       1,641         Allowance for doubtful accounts       (629)       (641)  | Notes and accounts receivable-trade  | 84,971    | 67,347   |
| Deferred tax assets         1,069         748           Other         2,356         1,497           Allowance for doubtful accounts         (853)         (850)           Total current assets         116,083         95,938           Noncurrent assets         7         800 <td>Short-term investment securities</td> <td>2,000</td> <td>4,014</td>                          | Short-term investment securities   | 2,000     | 4,014    |
| Other         2,356         1,497           Allowance for doubtful accounts         (853)         (850)           Total current assets         116,083         95,938           Noncurrent assets         Property, plant and equipment           Buildings and structures, net         3,854         4,071           Machinery, equipment and vehicles, net         107         127           Tools, furniture and fixtures, net         107         132           Land         7,884         7,896           Other, net         97         93           Total property, plant and equipment         12,051         12,322           Intrangible assets         1,295         1,636           Investments and other assets         6,269         7,144           Long-term loans receivable         17         32           Claims provable in bankruptcy, claims provable in rehabilitation and other         438         475           Prepaid pension cost         1,352         1,659           Deferred tax assets         23         21           Other         1,672         1,641           Allowance for doubtful accounts         (629)         (641)           Total investments and other assets         9,144         10,333   | Merchandise and finished goods   | 12,410    | 10,851   |
| Allowance for doubtful accounts         (850)           Total current assets         116,083         95,938           Noncurrent assets         Property, plant and equipment           Buildings and structures, net         3,854         4,071           Machinery, equipment and vehicles, net         107         127           Tools, furniture and fixtures, net         107         132           Land         7,884         7,896           Other, net         97         93           Total property, plant and equipment         12,051         12,322           Intangible assets         1,295         1,636           Investments and other assets         6,269         7,144           Long-term loans receivable         17         32           Claims provable in bankruptcy, claims provable in rehabilitation and other         438         475           Prepaid pension cost         1,352         1,659           Deferred tax assets         23         21           Other         1,672         1,641           Allowance for doubtful accounts         (629)         (641)           Total investments and other assets         9,144         10,333           Total noncurrent assets         22,490         24,291 <td>Deferred tax assets</td> <td>1,069</td> <td>748</td> | Deferred tax assets  | 1,069     | 748      |
| Total current assets         116,083         95,938           Noncurrent assets         Property, plant and equipment           Buildings and structures, net         3,854         4,071           Machinery, equipment and vehicles, net         107         127           Tools, furniture and fixtures, net         107         132           Land         7,884         7,896           Other, net         97         93           Total property, plant and equipment         12,051         12,322           Intangible assets         1,295         1,636           Investments and other assets         1,295         1,636           Investment securities         6,269         7,144           Long-term loans receivable         17         32           Claims provable in bankruptcy, claims provable in rehabilitation and other         438         475           Prepaid pension cost         1,352         1,659           Deferred tax assets         23         21           Other         1,672         1,641           Allowance for doubtful accounts         (629)         (641)           Total investments and other assets         9,144         10,333           Total noncurrent assets         22,490         24,291  | Other  | 2,356     | 1,497    |
| Noncurrent assets           Property, plant and equipment         3,854         4,071           Buildings and structures, net         107         127           Tools, furniture and fixtures, net         107         132           Land         7,884         7,896           Other, net         97         93           Total property, plant and equipment         12,051         12,322           Intangible assets         1,295         1,636           Investments and other assets         1,295         1,636           Investment securities         6,269         7,144           Long-term loans receivable         17         32           Claims provable in bankruptcy, claims provable in rehabilitation and other         438         475           Prepaid pension cost         1,352         1,659           Deferred tax assets         23         21           Other         1,672         1,641           Allowance for doubtful accounts         (629)         (641)           Total investments and other assets         9,144         10,333           Total noncurrent assets         22,490         24,291   | Allowance for doubtful accounts  | (853)     | (850)    |
| Property, plant and equipment         Buildings and structures, net       3,854       4,071         Machinery, equipment and vehicles, net       107       127         Tools, furniture and fixtures, net       107       132         Land       7,884       7,896         Other, net       97       93         Total property, plant and equipment       12,051       12,322         Intangible assets       1,295       1,636         Investments and other assets       6,269       7,144         Long-term loans receivable       17       32         Claims provable in bankruptcy, claims provable in rehabilitation and other       438       475         Prepaid pension cost       1,352       1,659         Deferred tax assets       23       21         Other       1,672       1,641         Allowance for doubtful accounts       (629)       (641)         Total investments and other assets       9,144       10,333         Total noncurrent assets       22,490       24,291  | Total current assets   | 116,083   | 95,938   |
| Buildings and structures, net       3,854       4,071         Machinery, equipment and vehicles, net       107       127         Tools, furniture and fixtures, net       107       132         Land       7,884       7,896         Other, net       97       93         Total property, plant and equipment       12,051       12,322         Intangible assets       1,295       1,636         Investments and other assets       6,269       7,144         Long-term loans receivable       17       32         Claims provable in bankruptcy, claims provable in rehabilitation and other       438       475         Prepaid pension cost       1,352       1,659         Deferred tax assets       23       21         Other       1,672       1,641         Allowance for doubtful accounts       (629)       (641)         Total investments and other assets       9,144       10,333         Total noncurrent assets       22,490       24,291  | Noncurrent assets  |           |          |
| Machinery, equipment and vehicles, net       107       127         Tools, furniture and fixtures, net       107       132         Land       7,884       7,896         Other, net       97       93         Total property, plant and equipment       12,051       12,322         Intangible assets       1,295       1,636         Investments and other assets       6,269       7,144         Long-term loans receivable       17       32         Claims provable in bankruptcy, claims provable in rehabilitation and other       438       475         Prepaid pension cost       1,352       1,659         Deferred tax assets       23       21         Other       1,672       1,641         Allowance for doubtful accounts       (629)       (641)         Total investments and other assets       9,144       10,333         Total noncurrent assets       22,490       24,291  | Property, plant and equipment  |           |          |
| Tools, furniture and fixtures, net       107       132         Land       7,884       7,896         Other, net       97       93         Total property, plant and equipment       12,051       12,322         Intangible assets       1,295       1,636         Investments and other assets       6,269       7,144         Long-term loans receivable       17       32         Claims provable in bankruptcy, claims provable in rehabilitation and other       438       475         Prepaid pension cost       1,352       1,659         Deferred tax assets       23       21         Other       1,672       1,641         Allowance for doubtful accounts       (629)       (641)         Total investments and other assets       9,144       10,333         Total noncurrent assets       22,490       24,291   | Buildings and structures, net  | 3,854     | 4,071    |
| Land       7,884       7,896         Other, net       97       93         Total property, plant and equipment       12,051       12,322         Intangible assets       1,295       1,636         Investments and other assets       5,269       7,144         Long-term loans receivable       17       32         Claims provable in bankruptcy, claims provable in rehabilitation and other       438       475         Prepaid pension cost       1,352       1,659         Deferred tax assets       23       21         Other       1,672       1,641         Allowance for doubtful accounts       (629)       (641)         Total investments and other assets       9,144       10,333         Total noncurrent assets       22,490       24,291  | Machinery, equipment and vehicles, net                                     | 107       | 127      |
| Other, net       97       93         Total property, plant and equipment       12,051       12,322         Intangible assets       1,295       1,636         Investments and other assets       5       1,295       1,636         Investment securities       6,269       7,144       1,14       1,14       1,14       1,14       1,15<  | Tools, furniture and fixtures, net   | 107       | 132      |
| Total property, plant and equipment       12,051       12,322         Intangible assets       1,295       1,636         Investments and other assets       5       1,636         Investment securities       6,269       7,144         Long-term loans receivable       17       32         Claims provable in bankruptcy, claims provable in rehabilitation and other       438       475         Prepaid pension cost       1,352       1,659         Deferred tax assets       23       21         Other       1,672       1,641         Allowance for doubtful accounts       (629)       (641)         Total investments and other assets       9,144       10,333         Total noncurrent assets       22,490       24,291  | Land   | 7,884     | 7,896    |
| Intangible assets       1,295       1,636         Investments and other assets       6,269       7,144         Long-term loans receivable       17       32         Claims provable in bankruptcy, claims provable in rehabilitation and other       438       475         Prepaid pension cost       1,352       1,659         Deferred tax assets       23       21         Other       1,672       1,641         Allowance for doubtful accounts       (629)       (641)         Total investments and other assets       9,144       10,333         Total noncurrent assets       22,490       24,291  | Other, net   | 97        | 93       |
| Investments and other assets Investment securities 6,269 7,144 Long-term loans receivable 17 32 Claims provable in bankruptcy, claims provable in rehabilitation and other 438 475 Prepaid pension cost 1,352 1,659 Deferred tax assets 23 21 Other 1,672 1,641 Allowance for doubtful accounts (629) (641) Total investments and other assets 9,144 10,333 Total noncurrent assets 22,490 24,291  | Total property, plant and equipment  | 12,051    | 12,322   |
| Investment securities       6,269       7,144         Long-term loans receivable       17       32         Claims provable in bankruptcy, claims provable in rehabilitation and other       438       475         Prepaid pension cost       1,352       1,659         Deferred tax assets       23       21         Other       1,672       1,641         Allowance for doubtful accounts       (629)       (641)         Total investments and other assets       9,144       10,333         Total noncurrent assets       22,490       24,291   | Intangible assets  | 1,295     | 1,636    |
| Long-term loans receivable       17       32         Claims provable in bankruptcy, claims provable in rehabilitation and other       438       475         Prepaid pension cost       1,352       1,659         Deferred tax assets       23       21         Other       1,672       1,641         Allowance for doubtful accounts       (629)       (641)         Total investments and other assets       9,144       10,333         Total noncurrent assets       22,490       24,291   | Investments and other assets   |           | _        |
| Claims provable in bankruptcy, claims provable in rehabilitation and other Prepaid pension cost Deferred tax assets 23 21 Other Allowance for doubtful accounts Total investments and other assets Total noncurrent assets 23 21 23 21 24 24 25 26 27 28 29 29 20 20 20 20 20 20 20 20 20 20 20 20 20  | Investment securities  | 6,269     | 7,144    |
| Prepaid pension cost       1,352       1,659         Deferred tax assets       23       21         Other       1,672       1,641         Allowance for doubtful accounts       (629)       (641)         Total investments and other assets       9,144       10,333         Total noncurrent assets       22,490       24,291   | Long-term loans receivable   | 17        | 32       |
| Deferred tax assets       23       21         Other       1,672       1,641         Allowance for doubtful accounts       (629)       (641)         Total investments and other assets       9,144       10,333         Total noncurrent assets       22,490       24,291  | Claims provable in bankruptcy, claims provable in rehabilitation and other | 438       | 475      |
| Other       1,672       1,641         Allowance for doubtful accounts       (629)       (641)         Total investments and other assets       9,144       10,333         Total noncurrent assets       22,490       24,291  | Prepaid pension cost   | 1,352     | 1,659    |
| Allowance for doubtful accounts (629) (641) Total investments and other assets 9,144 10,333  Total noncurrent assets 22,490 24,291   | Deferred tax assets  | 23        | 21       |
| Total investments and other assets 9,144 10,333  Total noncurrent assets 22,490 24,291   | Other  | 1,672     | 1,641    |
| Total noncurrent assets 22,490 24,291  | Allowance for doubtful accounts  | (629)     | (641)    |
|  | Total investments and other assets   | 9,144     | 10,333   |
| Total assets138,573  | Total noncurrent assets  | 22,490    | 24,291   |
|  | Total assets   | 138,573   | 120,230  |



## Consolidated quarterly balance sheets

(Unit : ¥million)

| TAMAZEN   | 12/31/10 | 02/24/40     |
|---|----------|--------------|
| Liabilities   | 12/31/10 | 03/31/10     |
| Current liabilities                                   |          |              |
| Notes and accounts payable-trade                      | 81,932   | 68,360       |
|   | 7,160    |              |
| Short-term loans payable                              | •        | 6,560<br>907 |
| Income taxes payable                                  | 1,534    |              |
| Provision for bonuses                                 | 987      | 1,295        |
| Other Total common think in the                       | 6,361    | 3,267        |
| Total current liabilities                             | 97,975   | 80,390       |
| Noncurrent liabilities                                |          |              |
| Long-term loans payable                               | -        | 507          |
| Provision   | 22       | 38           |
| Deferred tax liabilities                              | 441      | 633          |
| Other   | 1,748    | 1,519        |
| Total noncurrent liabilities                          | 2,211    | 2,699        |
| Total liabilities                                     | 100,187  | 83,090       |
| Net assets  |          |              |
| Shareholders' equity                                  |          |              |
| Capital stock   | 7,909    | 7,909        |
| Capital surplus                                       | 6,081    | 6,081        |
| Retained earnings                                     | 26,332   | 23,960       |
| Treasury stock  | (16)     | (16)         |
| Total shareholders' equity                            | 40,306   | 37,935       |
| Valuation and translation adjustments                 |          |              |
| Valuation difference on available-for-sale securities | 681      | 1,176        |
| Deferred gains or losses on hedges                    | (4)      | (1)          |
| Foreign currency translation adjustment               | (2,597)  | (1,970)      |
| Total valuation and translation adjustments           | (1,920)  | (795)        |
| Total net assets                                      | 38,386   | 37,140       |
| Total liabilities and net assets                      | 138,573  | 120,230      |



## **Consolidated quarterly statements of income**

(Unit : ¥million)

|   | from:04/01/09 | from:04/01/10 |
|---|---------------|---------------|
|   | to:12/31/09   | to:12/31/10   |
| Net sales   | 173,301       | 236,160       |
| Cost of sales   | 151,500       | 206,737       |
| Gross profit  | 21,801        | 29,422        |
| Selling, general and administrative expenses            | 22,010        | 24,246        |
| Operating income (loss)                                 | (209)         | 5,176         |
| Non-operating income                                    | , ,           | ·             |
| Interest income   | 717           | 940           |
| Dividends income  | 93            | 76            |
| Other   | 183           | 187           |
| Total non-operating income                              | 994           | 1,204         |
| Non-operating expenses                                  |               | ·             |
| Interest expenses                                       | 811           | 902           |
| Loss on sales of notes payable                          | 6             | 1             |
| Loss on valuation of derivatives                        | 215           | 214           |
| Other   | 40            | 22            |
| Total non-operating expenses                            | 1,074         | 1,141         |
| Ordinary income (loss)                                  | (289)         | 5,239         |
| Extraordinary income                                    |               |               |
| Gain on sales of noncurrent assets                      | 1             | 0             |
| Gain on sales of investment securities                  | -             | 1             |
| Total extraordinary income                              | 1             | 2             |
| Extraordinary loss                                      |               |               |
| Loss on sales of noncurrent assets                      | 0             | 0             |
| Loss on retirement of noncurrent assets                 | 1             | 0             |
| Loss on valuation of investment securities              | 1             | 0             |
| Loss on valuation of stocks of subsidiaries and affilia | 19            | 101           |
| Loss on liquidation of business                         | -             | 74            |
| Loss on adjustment for changes of accounting stanc      | -             | 13            |
| Total extraordinary losses                              | 22            | 189           |
| Income (loss) before income taxes and minority intere   | (310)         | 5,052         |
| Income taxes-current                                    | 103           | 1,923         |
| Income taxes-deferred                                   | (65)          | (180)         |
| Total income taxes                                      | 37            | 1,742         |
| Income before minority interests                        | -             | 3,309         |
| Minority interests in income                            | -             | -             |
| Net income (loss)                                       | (348)         | 3,309         |



## Consolidated quarterly statements of cash flows (Unit: ¥million)

|  | from:04/01/09<br>to:12/31/09 | from:04/01/10<br>to:12/31/10 |
|--|------------------------------|------------------------------|
| Net cash provided by (used in) operating activities                                    |                              |                              |
| Income (loss) before income taxes and minority interests                               | (310)                        | 5,052                        |
| Depreciation and amortization  | 604                          | 652                          |
| Increase (decrease) in allowance for doubtful accounts                                 | 173                          | (4)                          |
| Increase (decrease) in other provision   | (632)                        | (317)                        |
| Decrease (increase) in prepaid pension costs   | 421                          | 305                          |
| Interest and dividends income  | (810)                        | (1,017)                      |
| Interest expenses  | `811 <sup>°</sup>            | 902                          |
| Foreign exchange losses (gains)  | 5                            | (8)                          |
| Loss (gain) on sales of investment securities  | -                            | (1)                          |
| Loss (gain) on valuation of investment securities                                      | 1                            | 0                            |
| Loss on valuation of stocks of subsidiaries and affiliates                             | 19                           | 101                          |
| Loss on liquidation of business  | -                            | 74                           |
| Loss on retirement of property, plant and equipment and intangible assets              | 1                            | 0                            |
| Loss (gain) on sales of property, plant and equipment and intangible assets            | (1)                          | 0                            |
| Decrease (increase) in notes and accounts receivable-trade                             | 5,708                        | (17,885)                     |
| Decrease (increase) in inventories   | 1,019                        | (1,738)                      |
| Increase (decrease) in notes and accounts payable-trade                                | (8,805)                      | 13,820                       |
| Loss on adjustment for changes of accounting standard for asset retirement obligations | -                            | 13                           |
| Other, net   | 798                          | 2,553                        |
| Subtotal   | (993)                        | 2,502                        |
| Income taxes paid  | (1,410)                      | (1,355)                      |
| Net cash provided by (used in) operating activities                                    | (2,404)                      | 1,146                        |
| Net cash provided by (used in) investing activities                                    | (2, 10 1)                    | .,                           |
| Payments into time deposits  | (44)                         | (304)                        |
| Proceeds from withdrawal of time deposits  | 24                           | 43                           |
| Proceeds from sales of short-term investment securities                                | 0                            | 15                           |
| Purchase of investment securities  | (203)                        | (62)                         |
| Proceeds from sales of investment securities   | (200)                        | 3                            |
| Payments of loans receivable   | (16)                         | (8)                          |
| Collection of loans receivable   | 83                           | 29                           |
| Purchase of property, plant and equipment and intangible assets                        | (649)                        | (133)                        |
| Proceeds from sales of property, plant and equipment and intangible assets             | 2                            | (100)                        |
| Interest and dividends income received   | 817                          | 1,018                        |
| Other, net   | 14                           | (34)                         |
| Net cash provided by (used in) investing activities                                    | 29                           | 566                          |
| Net cash provided by (used in) financing activities                                    | 29                           | 300                          |
| Net increase (decrease) in short-term loans payable                                    | 114                          | 105                          |
| Repayment of long-term loans payable   | (74)                         |                              |
| Cash dividends paid  |                              | (7)                          |
| Interest expenses paid   | (1,172)<br>(790)             | (937)<br>(888)               |
|  |                              |                              |
| Other, net   | (1.022)                      | (1.720)                      |
| Net cash provided by (used in) financing activities                                    | (1,922)                      | (1,729)                      |
| Effect of exchange rate change on cash and cash equivalents                            | (96)                         | (417)                        |
| Net increase (decrease) in cash and cash equivalents                                   | (4,394)                      | (434)                        |
| Cash and cash equivalents at beginning of period                                       | 17,971                       | 16,062                       |
| Cash and cash equivalents at end of period   | 13,576                       | 15,628                       |