



Consolidated balance sheets

(Unit : ¥million)

| | 03/31/08 | 03/31/09 |
|--|----------------|----------------|
| Assets | | |
| Current assets | | |
| Cash and deposits | 29,221 | 14,980 |
| Notes and accounts receivable-trade | 96,751 | 69,795 |
| Short-term investment securities | 8,580 | 3,226 |
| Inventories | 11,398 | - |
| Merchandise and finished goods | - | 13,312 |
| Deferred tax assets | 935 | 862 |
| Other | 2,232 | 1,839 |
| Allowance for doubtful accounts | (780) | (693) |
| Total current assets | 148,338 | 103,324 |
| Noncurrent assets | | |
| Property, plant and equipment | | |
| Buildings and structures | 10,087 | 10,202 |
| Accumulated depreciation | (5,799) | (6,050) |
| Buildings and structures, net | 4,287 | 4,152 |
| Machinery, equipment and vehicles | 764 | 789 |
| Accumulated depreciation | (624) | (640) |
| Machinery, equipment and vehicles, net | 140 | 148 |
| Tools, furniture and fixtures | 922 | 913 |
| Accumulated depreciation | (776) | (740) |
| Tools, furniture and fixtures, net | 146 | 172 |
| Land | 7,639 | 7,896 |
| Other | - | 18 |
| Accumulated depreciation | - | (2) |
| Other, net | - | 16 |
| Total property, plant and equipment | 12,213 | 12,386 |
| Intangible assets | 1,456 | 1,544 |
| Investments and other assets | | |
| Investment securities | 8,049 | 5,265 |
| Long-term loans receivable | 88 | 46 |
| Claims provable in bankruptcy, claims provable in rehabilitation and other | 456 | 523 |
| Prepaid pension cost | 2,423 | 2,202 |
| Deferred tax assets | 24 | 10 |
| Other | 1,741 | 1,678 |
| Allowance for doubtful accounts | (599) | (647) |
| Total investments and other assets | 12,183 | 9,078 |
| Total noncurrent assets | 25,853 | 23,009 |
| Total assets | 174,192 | 126,334 |



Consolidated balance sheets

(Unit : ¥million)

| | 03/31/08 | 03/31/09 |
|---|----------|----------|
| Liabilities | | |
| Current liabilities | | |
| Notes and accounts payable-trade | 113,375 | 72,873 |
| Short-term loans payable | 11,386 | 7,777 |
| Income taxes payable | 1,020 | 1,453 |
| Provision for bonuses | 1,776 | 1,396 |
| Other | 4,043 | 3,774 |
| Total current liabilities | 131,602 | 87,275 |
| Noncurrent liabilities | | |
| Long-term loans payable | 3,096 | 518 |
| Deferred tax liabilities | 1,520 | 370 |
| Provision for retirement benefits | 72 | 53 |
| Other | 1,461 | 1,260 |
| Total noncurrent liabilities | 6,150 | 2,203 |
| Total liabilities | 137,753 | 89,479 |
| Net assets | | |
| Shareholders' equity | | |
| Capital stock | 7,909 | 7,909 |
| Capital surplus | 6,081 | 6,081 |
| Retained earnings | 22,075 | 24,694 |
| Treasury stock | (15) | (16) |
| Total shareholders' equity | 36,050 | 38,669 |
| Valuation and translation adjustments | | |
| Valuation difference on available-for-sale securities | 1,767 | 159 |
| Deferred gains or losses on hedges | (68) | (5) |
| Foreign currency translation adjustment | (1,309) | (1,967) |
| Total valuation and translation adjustments | 388 | (1,814) |
| Total net assets | 36,439 | 36,855 |
| Total liabilities and net assets | 174,192 | 126,334 |



Consolidated statements of income

(Unit : ¥million)

| | from:04/01/07 to:03/31/08 | from:04/01/08 to:03/31/09 |
|---|------------------------------|------------------------------|
| Net sales | 376,852 | 325,947 |
| Cost of sales | 333,773 | 287,913 |
| Gross profit | 43,078 | 38,034 |
| Selling, general and administrative expenses | | |
| Commission fee | 2,716 | - |
| Rent and storage expenses | 3,367 | - |
| Freightage expenses | 3,976 | - |
| Salaries and bonuses | 10,584 | - |
| Provision for bonuses | 1,790 | - |
| Retirement benefit expenses | 862 | - |
| Depreciation | 702 | - |
| Other | 7,559 | - |
| Total selling, general and administrative expenses | <u>31,559</u> | <u>31,226</u> |
| Operating income | 11,518 | 6,807 |
| Non-operating income | | |
| Interest income | 1,463 | 1,387 |
| Dividends income | 146 | 155 |
| Other | 514 | 415 |
| Total non-operating income | <u>2,123</u> | <u>1,958</u> |
| Non-operating expenses | | |
| Interest expenses | 1,534 | 1,470 |
| Loss on sales of notes payable | 22 | 8 |
| Loss on valuation of derivatives | 638 | - |
| Other | 41 | 135 |
| Total non-operating expenses | <u>2,237</u> | <u>1,613</u> |
| Ordinary income | 11,405 | 7,152 |
| Extraordinary income | | |
| Gain on sales of noncurrent assets | 4 | 1 |
| Gain on sales of investment securities | 7 | - |
| Reversal of allowance for doubtful accounts | 163 | - |
| Total extraordinary income | <u>175</u> | <u>1</u> |
| Extraordinary loss | | |
| Loss on sales and retirement of noncurrent assets | 4 | - |
| Loss on retirement of noncurrent assets | - | 2 |
| Loss on sales of noncurrent assets | - | 5 |
| Impairment loss | 2,433 | - |
| Loss on valuation of investment securities | 133 | 329 |
| Other | 0 | 0 |
| Total extraordinary losses | <u>2,571</u> | <u>337</u> |
| Income before income taxes and minority interests | <u>9,009</u> | <u>6,816</u> |
| Income taxes-current | 3,442 | 3,053 |
| Income taxes-deferred | 70 | (28) |
| Total income taxes | <u>3,512</u> | <u>3,024</u> |
| Net income | 5,496 | 3,791 |



Consolidated statements of changes in net assets

| | from:04/01/07 to:03/31/08 | from:04/01/08 to:03/31/09 |
|---|------------------------------|------------------------------|
| Shareholders' equity | | |
| Capital stock | | |
| Balance at the end of previous period | 7,909 | 7,909 |
| Changes of items during the period | | |
| Total changes of items during the period | - | - |
| Balance at the end of current period | <u>7,909</u> | <u>7,909</u> |
| Capital surplus | | |
| Balance at the end of previous period | 6,081 | 6,081 |
| Changes of items during the period | | |
| Total changes of items during the period | - | - |
| Balance at the end of current period | <u>6,081</u> | <u>6,081</u> |
| Retained earnings | | |
| Balance at the end of previous period | 17,961 | 22,075 |
| Changes of items during the period | | |
| Dividends from surplus | (1,172) | (703) |
| Interim dividends from surplus | (468) | (468) |
| Net income | 5,496 | 3,791 |
| Change from newly consolidated subsidiary | 258 | - |
| Total changes of items during the period | <u>4,113</u> | <u>2,619</u> |
| Balance at the end of current period | <u>22,075</u> | <u>24,694</u> |
| Treasury stock | | |
| Balance at the end of previous period | (15) | (15) |
| Changes of items during the period | | |
| Purchase of treasury stock | 0 | 0 |
| Total changes of items during the period | <u>0</u> | <u>0</u> |
| Balance at the end of current period | <u>(15)</u> | <u>(16)</u> |
| Total shareholders' equity | | |
| Balance at the end of previous period | 31,936 | 36,050 |
| Changes of items during the period | | |
| Dividends from surplus | (1,172) | (703) |
| Interim dividends from surplus | (468) | (468) |
| Net income | 5,496 | 3,791 |
| Purchase of treasury stock | 0 | 0 |
| Change from newly consolidated subsidiary | 258 | - |
| Total changes of items during the period | <u>4,113</u> | <u>2,619</u> |
| Balance at the end of current period | <u>36,050</u> | <u>38,669</u> |



Consolidated statements of changes in net assets

| | from:04/01/07 to:03/31/08 | from:04/01/08 to:03/31/09 |
|--|------------------------------|------------------------------|
| Valuation and translation adjustments | | |
| Valuation difference on available-for-sale securities | | |
| Balance at the end of previous period | 3,389 | 1,767 |
| Changes of items during the period | | |
| Net changes of items other than shareholders' equity | (1,622) | (1,607) |
| Total changes of items during the period | (1,622) | (1,607) |
| Balance at the end of current period | 1,767 | 159 |
| Deferred gains or losses on hedges | | |
| Balance at the end of previous period | 64 | (68) |
| Changes of items during the period | | |
| Net changes of items other than shareholders' equity | (133) | 62 |
| Total changes of items during the period | (133) | 62 |
| Balance at the end of current period | (68) | (5) |
| Foreign currency translation adjustment | | |
| Balance at the end of previous period | (580) | (1,309) |
| Changes of items during the period | | |
| Net changes of items other than shareholders' equity | (729) | (657) |
| Total changes of items during the period | (729) | (657) |
| Balance at the end of current period | (1,309) | (1,967) |
| Total valuation and translation adjustments | | |
| Balance at the end of previous period | 2,873 | 388 |
| Changes of items during the period | | |
| Net changes of items other than shareholders' equity | (2,484) | (2,203) |
| Total changes of items during the period | (2,484) | (2,203) |
| Balance at the end of current period | 388 | (1,814) |
| Total net assets | | |
| Balance at the end of previous period | 34,810 | 36,439 |
| Changes of items during the period | | |
| Dividends from surplus | (1,172) | (703) |
| Interim dividends from surplus | (468) | (468) |
| Net income | 5,496 | 3,791 |
| Purchase of treasury stock | 0 | 0 |
| Change from newly consolidated subsidiary | 258 | - |
| Net changes of items other than shareholders' equity | (2,484) | (2,203) |
| Total changes of items during the period | 1,628 | 415 |
| Balance at the end of current period | 36,439 | 36,855 |



Consolidated statements of cash flows

(Unit : ¥million)

| | from:04/01/07 to:03/31/08 | from:04/01/08 to:03/31/09 |
|---|------------------------------|------------------------------|
| Net cash provided by (used in) operating activities | | |
| Income before income taxes and minority interests | 9,009 | 6,816 |
| Depreciation and amortization | 702 | 729 |
| Impairment loss | 2,433 | - |
| Increase (decrease) in allowance for doubtful accounts | (458) | (37) |
| Increase (decrease) in other provision | (446) | (383) |
| Decrease (increase) in prepaid pension costs | (42) | 220 |
| Interest and dividends income | (1,609) | (1,475) |
| Interest expenses | 1,534 | 1,470 |
| Foreign exchange losses (gains) | (6) | 8 |
| Loss (gain) on sales of investment securities | (7) | 0 |
| Loss (gain) on valuation of investment securities | 133 | 329 |
| Loss on retirement of property, plant and equipment and intangible assets | 4 | 2 |
| Loss (gain) on sales of property, plant and equipment and intangible assets | (4) | 3 |
| Decrease (increase) in notes and accounts receivable-trade | 8,079 | 26,579 |
| Decrease (increase) in inventories | 1,160 | (2,067) |
| Increase (decrease) in notes and accounts payable-trade | (9,515) | (40,222) |
| Other, net | 1,260 | 332 |
| Subtotal | 12,226 | (7,693) |
| Income taxes paid | (6,162) | (2,796) |
| Net cash provided by (used in) operating activities | 6,064 | (10,489) |
| Net cash provided by (used in) investing activities | | |
| Payments into time deposits | (569) | (52) |
| Proceeds from withdrawal of time deposits | 294 | 364 |
| Proceeds from sales of short-term investment securities | 0 | 500 |
| Purchase of investment securities | (568) | (261) |
| Proceeds from sales of investment securities | 24 | 0 |
| Payments of loans receivable | (120) | (190) |
| Collection of loans receivable | 116 | 212 |
| Payments of other investments | (71) | (54) |
| Collection of other investments | 42 | 48 |
| Purchase of property, plant and equipment and intangible assets | (849) | (1,085) |
| Proceeds from sales of property, plant and equipment and intangible assets | 1,577 | 9 |
| Interest and dividends income received | 1,606 | 1,472 |
| Net cash provided by (used in) investing activities | 1,482 | 962 |
| Net cash provided by (used in) financing activities | | |
| Net increase (decrease) in short-term loans payable | 3,800 | (4,755) |
| Proceeds from long-term loans payable | 2,500 | - |
| Repayment of long-term loans payable | (9,827) | (1,430) |
| Redemption of bonds | (1,100) | - |
| Cash dividends paid | (1,641) | (1,172) |
| Interest expenses paid | (1,606) | (1,446) |
| Other, net | 0 | 0 |
| Net cash provided by (used in) financing activities | (7,876) | (8,805) |
| Effect of exchange rate change on cash and cash equivalents | (297) | (363) |
| Net increase (decrease) in cash and cash equivalents | (626) | (18,696) |
| Cash and cash equivalents at beginning of period | 36,820 | 36,668 |
| Cash and cash equivalents from newly consolidated subsidiary at beginning of period | 473 | - |
| Cash and cash equivalents at end of period | 36,668 | 17,971 |