## YAMAZEN CORPORATION AND ITS CONSOLIDATED SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

March 31, 2003 and 2004

|  | Millions of Yen |  |  |  | Thousands of U.S. Dollars (Note 1) 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2003 |  | 2004 |  |  |  |
| ASSETS |  |  |  |  |  |  |
| Current assets: |  |  |  |  |  |  |
| Cash and bank deposits (Notes 8 and 13) | $\nsupseteq$ | 20,944 | $\nsupseteq$ | 21,143 | \$ | 200,047 |
| Short-term securities (Notes 4) |  | 1,993 |  | 6,879 |  | 65,087 |
| Notes and accounts receivable: (Note 8 and 12) |  |  |  |  |  |  |
| Trade |  | 81,819 |  | 87,213 |  | 825,177 |
| Unconsolidated subsidiaries and affiliates |  | 154 |  | 631 |  | 5,970 |
|  |  | 81,973 |  | 87,844 |  | 831,147 |
| Allowance for doubtful accounts |  | 1,373 ) |  | 1,372) | $($ | 12,981 ) |
|  |  | 80,600 |  | 86,472 |  | 818,166 |
| Inventories (Notes 3 and 8) |  | 12,318 |  | 10,870 |  | 102,848 |
| Deferred income taxes (Note 10) |  | 1,369 |  | 1,606 |  | 15,196 |
| Other |  | 1,489 |  | 2,669 |  | 25,253 |
| Total current assets |  | 118,713 |  | 129,639 |  | 1,226,597 |

Investments and long-term accounts recei vable:

Investments in securities (Notes 4 and 8)
Investments in and advances to: Unconsolidated subsidiaries and affiliates (Note5)


Other
Long-term accounts receivable
Allowance for doubtful accounts

19,368
1,410
29,142
$\frac{(34,280)}{67,925}$

Poperty and equipment: (Note 8)
Buildings and structures
Machinery and equipment
Accumulated depreciation
Land
Golf course
Construction in progress
Deferred income taxes (Note 10)
Other assets (Note 8)
Deferred assets:
Bond-issuing expense

| 16,695 |  | 14,995 |  | 141,877 |
| :---: | :---: | :---: | :---: | :---: |
| 2,605 |  | 2,242 |  | 21,213 |
| 19,300 |  | 17,237 |  | 163,090 |
| ( 10,631) |  | 10,810 ) |  | 102,280 ) |
| 8,669 |  | 6,427 |  | 60,810 |
| 11,478 |  | 11,266 |  | 106,595 |
| 3,253 |  | - |  | - |
| - |  | 850 |  | 8,042 |
| 23,400 |  | 18,543 |  | 175,447 |
| 1,772 |  | 2,067 |  | 19,557 |
| 4,914 |  | 3,960 |  | 37,468 |
| 41 |  | 11 |  | 104 |
| ¥ 155,204 | $\nexists$ | 161,399 | \$ | 1,527,098 |

The accompanying notes are an integral part of these statements.

## YAMAZEN CORPORATION AND ITS CONSOLIDATED SUBSIDIARIES CONSOLIDATED BALANCE SHEETS <br> March 31, 2003 and 2004

|  | Millions of Yen |  |  |  | Thousands of U.S. Dollars$\begin{gathered} \text { (Note 1) } \\ \hline 2004 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2003 |  | 2004 |  |  |  |
| LIABILITIES, MINORITY INTERESTS AND SHAREHOLDERS' EQUITY |  |  |  |  |  |  |
| Current liabilities: |  |  |  |  |  |  |
| Short-term bank loans (Note 8) | 7 | 17,447 | $¥$ | 12,715 | \$ | 120,305 |
| Current portion of long-term debt (Note8) |  | 3,064 |  | 4,586 |  | 43,391 |
| Notes and accounts payable: |  |  |  |  |  |  |
| Trade |  | 88,767 |  | 100,262 |  | 948,642 |
| Unconsolidated subsidiaries and affiliates |  | 85 |  | 65 |  | 615 |
|  |  | 88,852 |  | 100,327 |  | 949,257 |
| Accrued employees' bonus |  | 989 |  | 1,262 |  | 11,940 |
| Accrued expenses |  | 1,435 |  | 1,665 |  | 15,754 |
| Accrued income taxes (Note 10) |  | 351 |  | 179 |  | 1,694 |
| Other |  | 1,053 |  | 1,629 |  | 15,413 |
| Total current liabilities |  | 113,191 |  | 122,363 |  | 1,157,754 |
| Long-term liabilities: |  |  |  |  |  |  |
| Long-term debt (Note 8) |  | 22,407 |  | 20,839 |  | 197,171 |
| Accrued retirement benefits for directors and corporate auditors |  | 341 |  | 280 |  | 2,649 |
| Accrued retirement benefits for employees (Note 9) |  | 877 |  | 2,038 |  | 19,283 |
| Deferred income taxes (Note 10) |  | 35 |  | - |  |  |
| Other |  | 2,510 |  | 630 |  | 5,961 |
| Total long- termliabilities |  | 26,170 |  | 23,787 |  | 225,064 |
| Commitments and contingent liabilities (Notes 7 and 11) |  |  |  |  |  |  |
| Minority interests in consolidated subsidiaries |  | 194 |  | 212 |  | 2,006 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Additional paid-in capital |  | 6,082 |  | 6,082 |  | 57,545 |
| Retained earnings |  | 3,230 |  | 1,876 |  | 17,750 |
| Net unrealized holding gains(losses) on other securities |  |  |  |  |  |  |
| F oreign currency translation adjustments |  | 1,223) |  | 1,584) |  | 14,987 ) |
| Less : Treasury common stock, at cost : <br> - 14,390 shares at march 31, 2003 |  |  |  |  |  |  |
| and 18,750 shares at march 31, 2004 |  | 2) |  | 3) |  | $28)$ |
| Total shareholders' equity |  | 15,649 |  | 15,037 |  | 142,274 |
|  | $\stackrel{\text { \# }}{ }$ | 155,204 | $\nsupseteq$ | 161,399 | \$ | 1,527,098 |

The accompanying notes are an integral part of these statements.

|  |  |  |  |
| :--- | :--- | :--- | :--- |
|  |  |  |  |

The accompanying notes are an integral part of these statements.

## YAMAZEN CORPORATION AND ITS CONSOLIDATED SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS <br> For the years ended March 31, 2003 and 2004

Cash flows from operating activities:
Income(LOSs) before income taxes and minority interests
Adjustments for:
Depreciation and amortization
Impairment loss of fixed assets
Increase(Decrease) in allowance for doubtful accounts
Increase in allowance for others
Dividends and interest income
Interest expense
Foreign currency gain
Gain on sale of investments in securities, net
Loss on devaluation of investments in securities
Loss on devaluation of club(golf) membership
Loss on devaluation of real estate for sales
Loss on devaluation of investments in affiliates
Loss on closing of business
Loss on disposal of property and equipment
Loss(Gain) on sale of property and equipment
Special severance payments for employee's early retirement plan
Change in assets and liabilities net:
Increase in trade receivables
Decrease in inventories
Increase in trade payables
Other, net
Sub total
Income taxes paid
Payment for special severance
under early retirement plan
Net cash provided by operating activities
Cash flows from investing activities:
Payments for time deposits
Proceeds from withdrawal of time deposits
Payments for acquisition of short-term securities
Proceeds from sale of short-term securities
Payments for acquisition of investments in securities
Proceeds from sale of investments in securities
Payments for acquisition of property and equipment
Proceeds from sale of property and equipment
Payments for closing of business (Note 14)
Dividends and interest income received
Other, net
Net cash provided by (used in) investing activities
Cash flows from financing activities:
Increase(Decrease) in short-term bank loans, net
Proceeds from issuance of long-term debt
Payments of long-term debt
Cash dividends paid
Interest expense paid
Other, net
Net cash used in financing activities

Effect of exchange rate change on cash and cash equivalents
Net increase in cash and cash equivalents
Cash and cash equivalents at beginning of year
Cash and cash equivalents at end of year (Note 13)

| Millions of Yen |  |  |  | Thousands of U.S. Dollars (Note 1) 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2003 |  | 2004 |  |  |  |
| $¥$ | 1,539 | $¥$ ( | ( 2,230) | \$ 1 | 21,099 ) |
|  | 892 |  | 804 |  | 7,607 |
|  | - |  | 741 |  | 7,011 |
|  | ( 2 ) |  | 739 |  | 6,992 |
|  | 109 |  | 1,375 |  | 13,010 |
|  | 937 ) |  | ( 1,000 ) | 1 | 9,462) |
|  | 1,383 |  | 1,438 |  | 13,606 |
|  | ( 22 ) |  | ( 1) | 1 | 9 ) |
|  | ( 116 ) |  | ( 69) | $($ | 653 ) |
|  | 93 |  | - |  | - |
|  | 4 |  | 16 |  | 151 |
|  | - |  | 590 |  | 5,582 |
|  | - |  | 76 |  | 719 |
|  | - |  | 4,318 |  | 40,855 |
|  | 6 |  | 22 |  | 208 |
|  | 3 |  | ( 345) | 1 | 3,264) |
|  | 161 |  | 182 |  | 1,722 |
|  | ( 1,339) |  | ( 5,669 ) | 1 | 53,638) |
|  | 1,362 |  | 504 |  | 4,769 |
|  | 2,288 |  | 11,777 |  | 111,430 |
|  | ( 88) |  | ( 440 ) | 1 | 4,163) |
|  | 5,336 |  | 12,828 |  | 121,374 |
|  | ( 1,031 ) |  | ( 804) | 1 | 7,607 ) |
|  | ( 132) |  | ( 197) | 1 | 1,864 ) |
|  | 4,173 |  | 11,827 |  | 111,903 |


| ( | 55 ) |  | 95 ) | ( | 899 ) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 63 |  | 83 |  | 785 |
| ( | 5,808) |  | 1,749 ) | ( | 16,548) |
|  | 6,949 |  | 2,064 |  | 19,529 |
| ( | 1,279) |  | 117 ) | $($ | 1,107) |
|  | 381 |  | 170 |  | 1,609 |
| 1 | 334 ) |  | 1,026 ) | ( | 9,708) |
|  | 21 |  | 666 |  | 6,301 |
|  | - |  | 1,692 ) | ( | 16,009 ) |
|  | 937 |  | 997 |  | 9,433 |
|  | 553 |  | 463 |  | 4,381 |
| 1,428 | 1,428 |  | 236 ) | ( | 2,233) |
|  | 2,608 |  | 4,435) | ( | 41,962 ) |
|  | 16,722 |  | 3,250 |  | 30,750 |
|  | 18,795 ) |  | 3,297) | $($ | 31,195 ) |
|  | 237 ) |  | 234 ) | ( | 2,214) |
|  | 1,499) |  | 1,430) | ( | 13,530) |
|  | 2) |  | 4) | $($ | $38)$ |
|  | 1,203) |  | 6,150) | ( | 58,189) |
|  | 40) |  | 62 ) | $($ | 587 ) |
|  | 4,358 |  | 5,379 |  | 50,894 |
|  | 17,631 |  | 21,989 |  | 208,052 |
| $\stackrel{\text { \# }}{ }$ | 21,989 | ¥ | 27,368 |  | 258,946 |

