



Consolidated quarterly balance sheets

(Unit : ¥million)

| | 09/30/10 | 03/31/10 |
|--|----------------|----------------|
| Assets | | |
| Current assets | | |
| Cash and deposits | 14,600 | 12,329 |
| Notes and accounts receivable-trade | 72,819 | 67,347 |
| Short-term investment securities | 4,015 | 4,014 |
| Merchandise and finished goods | 12,041 | 10,851 |
| Deferred tax assets | 970 | 748 |
| Other | 1,964 | 1,497 |
| Allowance for doubtful accounts | (806) | (850) |
| Total current assets | 105,604 | 95,938 |
| Noncurrent assets | | |
| Property, plant and equipment | | |
| Buildings and structures, net | 3,921 | 4,071 |
| Machinery, equipment and vehicles, net | 116 | 127 |
| Tools, furniture and fixtures, net | 113 | 132 |
| Land | 7,886 | 7,896 |
| Other, net | 87 | 93 |
| Total property, plant and equipment | 12,125 | 12,322 |
| Intangible assets | 1,401 | 1,636 |
| Investments and other assets | | |
| Investment securities | 6,005 | 7,144 |
| Long-term loans receivable | 29 | 32 |
| Claims provable in bankruptcy, claims provable in rehabilitation and other | 461 | 475 |
| Prepaid pension cost | 1,448 | 1,659 |
| Deferred tax assets | 22 | 21 |
| Other | 1,666 | 1,641 |
| Allowance for doubtful accounts | (661) | (641) |
| Total investments and other assets | 8,973 | 10,333 |
| Total noncurrent assets | 22,500 | 24,291 |
| Total assets | 128,105 | 120,230 |



Consolidated quarterly balance sheets

(Unit : ¥million)

| | 09/30/10 | 03/31/10 |
|---|-----------------------|-----------------------|
| Liabilities | | |
| Current liabilities | | |
| Notes and accounts payable-trade | 74,112 | 68,360 |
| Short-term loans payable | 6,665 | 6,560 |
| Income taxes payable | 1,144 | 907 |
| Provision for bonuses | 1,596 | 1,295 |
| Other | 5,226 | 3,267 |
| Total current liabilities | <u>88,745</u> | <u>80,390</u> |
| Noncurrent liabilities | | |
| Long-term loans payable | 502 | 507 |
| Provision | 19 | 38 |
| Deferred tax liabilities | 54 | 633 |
| Other | 1,712 | 1,519 |
| Total noncurrent liabilities | <u>2,289</u> | <u>2,699</u> |
| Total liabilities | <u>91,035</u> | <u>83,090</u> |
| Net assets | | |
| Shareholders' equity | | |
| Capital stock | 7,909 | 7,909 |
| Capital surplus | 6,081 | 6,081 |
| Retained earnings | 25,073 | 23,960 |
| Treasury stock | (16) | (16) |
| Total shareholders' equity | <u>39,047</u> | <u>37,935</u> |
| Valuation and translation adjustments | | |
| Valuation difference on available-for-sale securities | 467 | 1,176 |
| Deferred gains or losses on hedges | 16 | (1) |
| Foreign currency translation adjustment | (2,461) | (1,970) |
| Total valuation and translation adjustments | <u>(1,977)</u> | <u>(795)</u> |
| Total net assets | <u>37,070</u> | <u>37,140</u> |
| Total liabilities and net assets | <u>128,105</u> | <u>120,230</u> |



Consolidated quarterly statements of income

(Unit : ¥million)

| | from:04/01/09 to:09/30/09 | from:04/01/10 to:09/30/10 |
|---|------------------------------|------------------------------|
| Net sales | 109,500 | 148,130 |
| Cost of sales | 95,491 | 129,854 |
| Gross profit | 14,008 | 18,275 |
| Selling, general and administrative expenses | 14,616 | 15,855 |
| Operating income (loss) | (607) | 2,419 |
| Non-operating income | | |
| Interest income | 458 | 615 |
| Dividends income | 64 | 46 |
| Other | 136 | 135 |
| Total non-operating income | 659 | 797 |
| Non-operating expenses | | |
| Interest expenses | 519 | 567 |
| Loss on sales of notes payable | 6 | 1 |
| Loss on valuation of derivatives | 388 | 227 |
| Other | 20 | 16 |
| Total non-operating expenses | 934 | 813 |
| Ordinary income (loss) | (882) | 2,404 |
| Extraordinary income | | |
| Gain on sales of investment securities | - | 1 |
| Total extraordinary income | - | 1 |
| Extraordinary loss | | |
| Loss on sales of noncurrent assets | 0 | 0 |
| Loss on retirement of noncurrent assets | 1 | 0 |
| Loss on valuation of investment securities | 1 | 0 |
| Loss on liquidation of business | - | 70 |
| Loss on adjustment for changes of accounting stand | - | 13 |
| Total extraordinary losses | 2 | 84 |
| Income (loss) before income taxes and minority interest | (885) | 2,321 |
| Income taxes-current | 52 | 1,075 |
| Income taxes-deferred | (278) | (335) |
| Total income taxes | (226) | 740 |
| Income before minority interests | - | 1,581 |
| Minority interests in income | - | - |
| Net income (loss) | (659) | 1,581 |



Consolidated quarterly statements of cash flows (Unit : ¥million)

| | from:04/01/09 to:09/30/09 | from:04/01/10 to:09/30/10 |
|--|------------------------------|------------------------------|
| Net cash provided by (used in) operating activities | | |
| Income (loss) before income taxes and minority interests | (885) | 2,321 |
| Depreciation and amortization | 385 | 436 |
| Increase (decrease) in allowance for doubtful accounts | 230 | (19) |
| Increase (decrease) in other provision | (174) | 287 |
| Decrease (increase) in prepaid pension costs | 281 | 208 |
| Interest and dividends income | (522) | (662) |
| Interest expenses | 519 | 567 |
| Foreign exchange losses (gains) | (8) | (12) |
| Loss (gain) on sales of investment securities | - | (1) |
| Loss (gain) on valuation of investment securities | 1 | 0 |
| Loss on liquidation of business | - | 70 |
| Loss on retirement of property, plant and equipment and intangible assets | 1 | 0 |
| Loss (gain) on sales of property, plant and equipment and intangible assets | 0 | 0 |
| Decrease (increase) in notes and accounts receivable-trade | 14,594 | (5,657) |
| Decrease (increase) in inventories | 1,211 | (1,315) |
| Increase (decrease) in notes and accounts payable-trade | (13,804) | 5,938 |
| Loss on adjustment for changes of accounting standard for asset retirement obligations | - | 13 |
| Other, net | 806 | 1,717 |
| Subtotal | <u>2,637</u> | <u>3,891</u> |
| Income taxes paid | <u>(1,307)</u> | <u>(836)</u> |
| Net cash provided by (used in) operating activities | <u>1,329</u> | <u>3,054</u> |
| Net cash provided by (used in) investing activities | | |
| Payments into time deposits | (11) | (277) |
| Proceeds from withdrawal of time deposits | 21 | 10 |
| Proceeds from sales of short-term investment securities | 0 | - |
| Purchase of investment securities | (77) | (56) |
| Proceeds from sales of investment securities | - | 3 |
| Payments of loans receivable | (13) | (2) |
| Collection of loans receivable | 48 | 10 |
| Purchase of property, plant and equipment and intangible assets | (603) | (92) |
| Proceeds from sales of property, plant and equipment and intangible assets | 0 | 0 |
| Interest and dividends income received | 524 | 661 |
| Other, net | 7 | (30) |
| Net cash provided by (used in) investing activities | <u>(104)</u> | <u>226</u> |
| Net cash provided by (used in) financing activities | | |
| Net increase (decrease) in short-term loans payable | 115 | 107 |
| Repayment of long-term loans payable | (72) | (5) |
| Cash dividends paid | (703) | (468) |
| Interest expenses paid | (518) | (565) |
| Other, net | (0) | (0) |
| Net cash provided by (used in) financing activities | <u>(1,178)</u> | <u>(932)</u> |
| Effect of exchange rate change on cash and cash equivalents | <u>(145)</u> | <u>(320)</u> |
| Net increase (decrease) in cash and cash equivalents | <u>(99)</u> | <u>2,027</u> |
| Cash and cash equivalents at beginning of period | <u>17,971</u> | <u>16,062</u> |
| Cash and cash equivalents at end of period | <u>17,872</u> | <u>18,090</u> |